

## **POSITION DESCRIPTION**

PNG Ports Corporation Limited

### **AM9063 - Commercial Project Manager - PNG Ports Corporation Ltd**

**PNG Ports Corporation Limited (PNGPCL)** is a premier maritime service company in Papua New Guinea and is the largest port operator in the South West Pacific, outside Australia and New Zealand.

PNGPCL continues to develop the capacity of its workforce to deliver high quality service to all stakeholders and is committed to attracting the highest calibre of professionals who can make a difference to the organization. PNGPCL provides a positive work environment and rewards employees who contribute to business success.

Applications are invited from qualified and experienced professionals for this senior position based in Port Moresby with the possibility of traveling to other parts of Papua New Guinea.

### **COMMERCIAL PROJECT MANAGER**

Reporting to the Chief Commercial Officer, the Commercial Project Manager will be responsible for facilitating and coordinating major investment and development plans for PNGPCL Tidal Basin Industrial Park Development Project at Lae Port including Motukea Port Developments.

#### **Key Responsibilities:**

- Identify, develop and negotiate new business opportunities with strategic partners to meet PNGPCL business objectives
- Liaise with prospective stakeholders within the industry to establish relevant infrastructure development expectations, initiatives, and investments in line with relevant PNGPCL Business Plans
- Coordinate and work closely with internal stakeholders concerning the Lae Tidal Basin Industrial Park Development Project
- Initiate and develop project plans, business proposal and or business plans in line with PNGPCL corporate plan
- Manage all projects to completion while ensuring it is line with project specification, within defined timeframe and budget
- Provide leadership, facilitation and guidance to all section's functions, project capacities, Business Plans and set Key Performance Indicators for the section and per project as required
- Represent the Management and engage with stakeholders such as internal and external parties, consultants, contractors, business partners, clients, and government agencies to ensure timely project delivery
- Prepare detailed, accurate, and timely project progress reports, and deliver presentations as needed by Management and disseminate relevant information to both internal and external stakeholders when required
- Ensure the unit operates within the required operational standards and are in compliant to policies, procedures, systems and processes at all times.

#### **Expected Competencies:**

- Bachelor Degree Business Management and/or Project Management. A post-graduate qualification is preferable
- At least 10 years of experience in a similar role with a demonstrated ability to manage complex and multi-projects with budgets in excess of PGK 10 million
- Good financial and contract management experience in a Port industry and operations and or engineering infrastructure projects
- Good understanding of diverse PNG culture and its people
- Sound knowledge of working with inter-government relations and government strata
- Good knowledge of Harbours Act, KCH Act, ICC Act and Ports Regulatory Contract
- High level of leadership and people management skills.

APPLY NOW

Please visit our website: <https://vanguard.com.pg/vacancies/>

Complete the online application form and attach the following - updated CV and details of three (3) referees with current contact details.

Full Position Description (PD) can be requested via email [jobs@vanguard.com.pg](mailto:jobs@vanguard.com.pg) alternatively, call (+675) 7500 7500.

**Applications close COB Wednesday 31<sup>st</sup> July 2024**

Only shortlisted candidates will be contacted

To apply for this position:

- Download and complete the Application Form from <https://vanguard.com.pg>.
- Email the application to [jobs@vanguard.com.pg](mailto:jobs@vanguard.com.pg) together with a copy of your CV in MS Word format.

**Note: Do not include copies of any other documents. You will be asked to provide the originals of certificates etc if you are selected for Interview**