

POSITION DESCRIPTION

St John Ambulance Papua New Guinea

AM9026 - Director Enterprise

St. John Ambulance Papua New Guinea is a non-profit organization dedicated to providing first aid training, emergency medical services, and community health care across Papua New Guinea. Established with a mission to save lives through first aid and emergency response, St. John Ambulance PNG plays a crucial role in healthcare delivery, often collaborating with local authorities and healthcare providers to ensure effective response and assistance during emergencies. St. John Ambulance PNG plays a vital role in promoting public health and safety, making a significant contribution to the well-being of communities throughout Papua New Guinea.

Applications are invited from qualified and experienced professionals for this executive management position based in Port Moresby.

DIRECTOR ENTERPRISE

This role is responsible for managing social enterprise activities, warehouse management, and ensuring quality customer service and dependable medical services across the organization.

Key Responsibilities:

- Develop and implement strategies to expand the reach and quality of first aid training, adapting to diverse client needs and ensuring compliance with health and safety standards and regulatory requirements
- Oversee supply chain, marketing and sales of first aid kits and ambulance equipment, ensuring products meet quality standards and are accessible to a wide range of customers
- Establish and maintain high standards of customer service across all commercial activities, ensuring customer satisfaction and fostering long-term relationships
- Oversee the provision of medical services, ensuring they are delivered efficiently, effectively and in alignment with client expectations, contractual requirements, and healthcare regulations including high quality service delivery and responsible fiscal management
- Strategically manage and grow St John's commercial ventures, including first aid training, first aid kits, ambulance memberships and medical service contracts
- Develop and implement business plans and budgets, ensuring financial sustainability and growth
- Lead, mentor and manage staff across different commercial teams
- Foster positive relationships with key stakeholders, partners and clients
- Ensure compliance with legal, regulatory and ethical standards
- Monitor market trends and adapt strategies to meet changing demands and opportunities
- Represent St John Ambulance in commercial negotiations at industry and public events.

Expected Competencies:

- Bachelor's Degree in Business Administration, Management or a related field
- Extensive experience in commercial management, preferably in the healthcare or non-profit sector
- Proven leadership and team management skills with an ability to motivate and guide teams towards achieving business objectives
- Strong strategic planning and execution skills with a proven track record of growing business ventures
- Excellent communication and interpersonal skills with an ability to engage effectively with key stakeholders
- Proven negotiation skills
- Solid understanding of financial management, budgeting and resource allocation
- Strong alignment with the values and mission of St John Ambulance, and a commitment to contributing to community health and wellbeing
- Experience in the delivery or management of first aid or medical services

- Experience working as a registered health professional (e.g., paramedic, nurse, doctor) would be an advantage but not essential.

This position is open to PNG citizens only.

APPLY NOW

Please visit our website: <https://vanguard.com.pg/vacancies/>

Complete the online application form and attach the following - updated CV and details of three (3) referees with current contact details.

For more information or to request a full Position Description email jobs@vanguard.com.pg alternatively, call (+675) 7500 7500.

Applications close COB Friday, 10th May 2024

Only shortlisted applicants will be contacted

To apply for this position:

- Download and complete the Application Form from <https://vanguard.com.pg>.
- Email the application to jobs@vanguard.com.pg together with a copy of your CV in MS Word format.

Note: Do not include copies of any other documents. You will be asked to provide the originals of certificates etc if you are selected for Interview