

POSITION DESCRIPTION

Niugini Oil Company

AM8075 - General Manager

Niugini Oil Services is a Fuel and Lubricant Distributor and Importer in PNG.

Applications are invited from qualified and experienced professionals for this senior executive role based in Lae.

GENERAL MANAGER

This role is responsible for overseeing the company's operations in Papua New Guinea. The General Manager will provide leadership and drive the development and implementation of the company's operational and financial strategy in line with its mission and vision.

Key Responsibilities:

- Oversee overall financial management, planning and reporting of the company
- Oversee and lead the company's sales and marketing efforts and operations
- Provide recommendations to achieve increased market share and revenue
- Explore potential new products and markets
- Lead the company's relationship with major international suppliers and service providers
- Provide sound advice to develop short and long-term business strategies for the company for growth and expansion
- Report to the Board as required and contribute to discussion papers, reporting and proposals as required
- Oversee updates and implementation of company policies and procedures to best practice standards and collaborate for management support and effective change management process
- Oversee corporate services functions to ensure adequate resourcing and support for the company's core business operations and personnel
- Ensure best practice systems and processes are in place for management of clients and suppliers
- Promote a compliance culture to meet regulatory reporting requirements
- Support the Board and management with the review of long term and annual plans, and the evaluation and reporting of progress on plans.

Expected Competencies:

- Minimum Bachelor's Degree in Marketing, Engineering, Finance or Business Management or extensive senior management experience in the downstream petroleum industry or project logistics
- Minimum 5 years' experience in Business Management, Marketing, Planning and Financial oversight at executive management level
- Proven experience in corporate services management
- Experience working with Board of Directors and committees
- Proven leadership qualities and experience as a transformational and innovative leader
- Confident in decision-making, change management and conflict management
- Relevant industry knowledge and professional networks.

APPLY NOW

Please visit our website: <https://vanguard.com.pg/vacancies/>

Complete the online application form and attach the following - updated CV, including details of three (3) referees with current contact details.

For more information or to request a full Position Description email jobs@vanguard.com.pg alternatively, call (+675) 7500 7500.

Applications close COB Friday, 26th January 2024

Only shortlisted applicants will be contacted

To apply for this position:

- Download and complete the Application Form from <https://vanguard.com.pg>.
- Email the application to jobs@vanguard.com.pg together with a copy of your CV in MS Word format.

Note: Do not include copies of any other documents. You will be asked to provide the originals of certificates etc if you are selected for Interview