

POSITION DESCRIPTION

St John Ambulance

AM6051 - Manager Business Development & Customer Service

The Papua New Guinea St John Ambulance, a national statutory charity, is seeking an **exceptional candidate** who will inspire a high-performance culture within the organisation to apply for this leadership role:

Manager Business Development & Customer Service

Reporting to the Director Social Enterprise, this dynamic, results focussed person leads a team that generates fundraising revenue through the sale of St John`s products, training and services by:

Key Responsibilities:

- To expand St John`s business relationships, selling first aid products and training
- Provide leadership, direction and mentoring to the customer service team
- Manage the team to ensure positive customer experiences and the pursuit of business opportunities
- Develop and implement a marketing plan in consultation with Management.

Expected Competencies:

- Bachelor degree in Business or similar field
- Extensive proven experience in business development, customer service and brand management
- Experience in fundraising will be a plus
- Working knowledge of data analysis and performance/operation metrics
- Working knowledge of IT/Business infrastructure and MS Office
- Detailed understanding of marketing and sales strategy
- Demonstrable competency in strategic planning and business development
- Outstanding organizational and leadership abilities
- Excellent interpersonal and public speaking skills
- Aptitude in decision-making and problem-solving
- Excellent written and oral English communication skills.

APPLY NOW

Please visit our website: <https://vanguard.com.pg/vacancies/>

Complete the Application Form and follow the website instructions to forward to Vanguard International, including a detailed CV.

Alternatively, call us on (+675) 7500 7500 or email recruitment@vanguard.com.pg

Applications close on Friday 11th November 2022

Only shortlisted candidates will be contacted

To apply for this position:

- Download and complete the Application Form from <http://www.vanguard.com.pg>.
- Email the application to recruitment@vanguard.com.pg together with a copy of your CV in MS Word format.

Note: Do not include copies of any other documents. You will be asked to provide the originals of certificates etc if you are selected for Interview