

POSITION DESCRIPTION

Farmset Limited

AM6050 - General Manager

Farmset Limited is a 100% Papua New Guinean owned company, specialising in providing quality agricultural products and services to the primary sector in Papua New Guinea and the South West Pacific.

Farmset's operations began in 1969 and with branches located in Goroka, Kainantu, Mount Hagen, Lae, Rabaul, Kokopo, Madang, Port Moresby, Kimbe, and Honiara (Solomon Islands), our 150 staff maintain this distribution network which covers all of Papua New Guinea and beyond to the south-west Pacific.

Farmset Limited is now inviting **exceptional candidates** to apply for this leadership role:

GENERAL MANAGER

Reporting to the Board of Directors, the General Manager is responsible to manage and steer the Company on all financial and operational matters in line with the company's strategic plan. This position is based in Goroka, Eastern Highlands Province.

Key Responsibilities:

- Ensure the continuing financial viability of the company
- Oversee cash flow and maintain a strong balance sheet
- Responsibility for operational matters and manage and control overheads
- Oversee marketing and advertising plans and grow and develop sales
- Oversee and monitor inventory levels and product range
- Control stock quality and quantity
- Manage, motivate, support and supervise regional area managers and staff
- Responsible for property and asset management, maintain assets and properties and ensure effective use of all assets and properties
- Maintain strong Customer & supplier relations
- Critical thinking and strategic planning in collaboration with the Board of Directors
- Develop strategies to achieve and exceed company targets
- Identify opportunities for growth or expansion within the strategic plans
- Ensure safe and healthy work practices and a friendly collaborative work sites.

Expected Competencies:

- Proven financial acumen and understanding of Financial Accounts
- Experience in a similar role and experience in Agriculture and Retailing desirable
- An understanding of Papua New Guinea or a pacific country desirable
- Sincere belief in people and fostering mutual respect and trust
- Personal accountability of above responsibilities
- Ability to strategically evaluate operations and recommend innovative improvement
- Strong leadership & communication skills to be effective in a diverse workforce
- Excellent relationship builder across all levels of business, both internal & external
- Demonstrated hands-on, roll your sleeves, can-do approach required.

APPLY NOW

Please visit our website: <https://vanguard.com.pg/vacancies/>

Complete the application form and follow the website instructions to forward to us including a detailed CV and three current referees.

Alternatively, please call us on (+675) 7500 7500 or email recruitment@vanguard.com.pg

Applications close COB Friday 11th November 2022

Only shortlisted applicants will be contacted

To apply for this position:

- Download and complete the Application Form from <http://www.vanguard.com.pg>.
- Email the application to recruitment@vanguard.com.pg together with a copy of your CV in MS Word format.

Note: Do not include copies of any other documents. You will be asked to provide the originals of certificates etc if you are selected for Interview